

Come and meet the excellence!

The University of Twente Purchasing Conference (UTPC) brings together talented and highly motivated students as well as young professionals, organisations and academics from all around the world with an interest in purchasing and supply management. Therefore, our guiding principle is *"Come and meet the excellence"*.

This year's topic is *"Handling the unknown – Risk Management in Purchasing"*, with speeches and workshops revolving around this topic! The UTPC 2017 will be held on **Friday 24th of February**, so save the date!

Content of the UTPC 2017

Several activities are on the UTPC 2017-program, which include:

- **Keynote speeches:** representatives of companies will give a presentation that relates to our topic, and provide participants with useful insights.
- **Workshops:** these are organised by companies, and provide an interactive opportunity to learn from each other and create new insights.
- **Career fair:** this is *the* opportunity for every participant to extend their networks, discuss possibilities with each other, and meet talented and ambitious students or young professionals.
- **Interviews:** interviews will be scheduled throughout the day, and provide companies with the opportunity to recruit potential new employees from the qualified pool of participants.

Furthermore, our event will be fully catered, including coffee/tea, lunch, dinner buffet, and an after-dinner drink for further networking – known as the Get-Together Lounge.

Participants

On the UTPC 2017, a wide variety of participants will be present. Among the participants are prestigious academics from several Universities around Europe, corporate representatives, and a qualified pool of talents. The latter group includes international students, young professionals, and graduates, which are all selected on basis of their CV. In addition, the European PERFECT Research Group

will attend our event. PERFECT researches the development of hard and soft skills in the field of purchasing, and will exclusively present preliminary results during the UTPC 2017!

Further attending sponsoring companies are PSI purchasing consultancy and TKF, who will also provide a speaker for our event. We are currently working hard to contract other sponsoring companies, and will soon announce more sponsors on our website!

Advantages of attaining UTPC 2017

During the UTPC 2017 event, there will be great opportunities to network with various companies. Furthermore, the qualified talent pool is highly suitable for recruiting intelligent and skilled potential employees. The speeches, presentations, and workshops will provide you with new insights in the developing field of Purchasing.

Differentiating aspects of the UTPC 2017

The UTPC is Europe's first student-run conference that is fully focused on Purchasing. Next to that, the University of Twente (UT) is a centre of excellence in the field of purchasing, offering purchasing as part of its bachelor and as a specialised master. The UT is therefore accredited by IPSERA (International Purchasing Science, Education, and Research Association). Finally, due to our exclusively and carefully selected participants, we create a special setting where networking can be done in a casual yet qualitative manner.

Sponsoring opportunities

The sponsoring companies can organise and/or participate in several activities, depending on the sponsoring package chosen. Activities include keynote speeches, organising workshops, promoting your company at the career fair, holding interviews with talents (student CV's will be send in advance), and the Get-Together Lounge. We aim to fully customise the sponsoring package to your needs and wants, and can include one or more of these activities!

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FACTSHEET

Topics

Innovation In Purchasing

2015

In quest of competitive advantage –
The power of purchasing

2016

Handling the unknown – Risk
management In purchasing

2017

Goals and qualities



TOP SELECTED

Participants

2015

2016



Students (43)
Corporate Participants (23)
Academics (4)
Young Professionals (9)

Students (56)
Corporate Participants (42)
Academics (2)
Young Professionals (2)

THE BEST OF THE BEST

Speakers

2015 2016

University of Twente, Prof. Dr. Holger Schiele: "General Introduction of the topic 'Innovations in Purchasing'"	University of Twente, Prof. Dr. Holger Schiele: "Industry 4.0: Two scenarios for purchasing?"
h&z consulting, Ralf Schulz: "Contribution of Procurement to Business Growth and Market Differentiation"	Royal Dutch Shell, John van den Bergh: "How contracting and procurement supports Shell's delivery system"
Sensata Technologies, Paul Pluta: "Early supplier engagement in new product development"	Inverto, Thibault Pucken: "Risk Management in purchasing"
Apollo Vredestein, Han Palthe: "Innovation: Practical Purchase Challenges"	MAN, Karl Zwicker, "Industry 4.0 and the digitalisation of purchasing processes at MAN"
AUDI AG, Jens Henke: "Challenges at Audi Purchasing: Globalisation, Innovation, Attractiveness"	h&z consulting, Ralf Schulz, "Procurement 4.0: How does digital transformation change procurement?"
	Covestro, Dirk Jan de With, "Covestro and Strategic Supplier Management"

LOCATIONS

2015 & 2016



The Gallery,
University of Twente

2017



The Wilminktheatre,
Enschede